

# Brand Style Guidelines

©2025 Annex Brands, Inc. Last Updated: 12/20/24

### **PostalAnnex Branding**

This guide contains brand design guidelines with standardized foundational design elements—including logos, color palettes, typography, and more—to create a cohesive brand experience across all locations. These elements aim to unify and create a stronger, more identifiable brand image system-wide. Please refer to each section for detailed guidance on proper usage and application to ensure the PostalAnnex brand is represented in a consistent way across all assets.

Brand Values p	g 3
Writing About the Brand p	g 4
Brand Name & Logos	<b>j</b> 5
Logo Color Options pg	<b>j</b> 6
Logo Usage & Clearspace pg	j 7
Incorrect Logo Usage pg	j 8
Brand Colors pg	, 9
Typography pg	10
Text Hierarchy pg	11
Graphic Elementspg	12
Photography pg	14
Carrier Logos pg	15
Storefront Window Graphics pg	16
Promotional Offers pg	17
Design Examples pg	19
Design Approval Process pg	20



### **Brand Values**

Brand values reflect core beliefs that are clear and actionable. These values represent aspects of the customer experience that drive customer loyalty. They are a tool used to guide culture, offerings, interactions, brand image and communications throughout the customer experience.

## Trust

Knowledgeable, Professional, Reliable, Accountable



Local, Neighborly, Engaged, Collaborative

# Empowerment

Supportive, Helpful, Accommodating

# Diversity

Diversification of Services & Products, Flexible to Meet the Various Needs of People & Communities

# Convenience

Adaptable, Accessible, Simple, No-Fuss

### **Writing About the Brand**

#### **Brand Messaging & Tone**

Brand messaging (what is communicated) and tone (how it is communicated) are essential in shaping the overall brand experience and driving sales by using clear, concise language in a unique way that resonates with consumers. Integrating emotional drivers into messaging inspires customers to take action, creating a stronger connection with the brand. The goal is to deliver professional, credible, and consistent content across all locations, ensuring a cohesive and reliable brand presence that supports long-term growth.

#### Guidelines



- Highlight key brand differentiators in a clear and concise manner that reflects brand values.
- Use words that reflect a helpful and professional tone.



- Write in a way that is overly humurous or scarcastic.
- Overpromise and exaggerate service and product offerings.
- Write lengthy or wordy messaging.



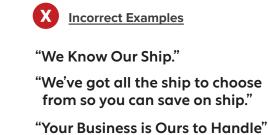
"Where Office Tasks Get Done"

"Compare Shipping Rates"

"Get More Done in One Stop"

"More Ways to Ship"

"Professional Services. Expert Help."



"Experts at your service for all of your professional needs."

#### **Including Legal Language**

To protect the brand and its assets, all designs that include registered brand marks need to include appropriate legal language. This helps ensure compliance with trademark, copyright, and other regulatory requirements while maintaining brand integrity.

Include Basic Legal Language on all designs to indicate each location is independently owned and operated by licensed franchisees, and that registered brand marks are used under license.

#### Example of Basic Legal Language for items created by a franchisee or third party:

©2025. PostalAnnex<sup>®</sup> locations are individually owned and operated by licensed franchisees of Annex Brands, Inc. PostalAnnex<sup>®</sup> registered marks are owned by Annex Brands, Inc. and used under license.



For designs that include coupons/offers, include Coupon/Offer Legal Language on each coupon/offer. *See Promotional/Offers section for Coupon/Offer Legal Language example and format guidelines.* 

### **Brand Name & Logos**

The PostalAnnex brand name and logos are the cornerstone of the brand's visual identity and it should be prominently featured on all designs and communication materials. Consistent and correct use of the brand name and logos strengthens brand recognition across all audiences.

#### **Primary Logo**

No tagline



#### **Secondary Logo**

Includes tagline



#### **Usage Guidelines**

- The image quality of the logo must be in focus and clear. Not pixelated or blurry.
- The PostalAnnex logo must appear on all communications and marketing collateral.
- Logos may not be modified in any way, neither cropped or cut in any way. This includes, but is not restricted to, type, the vertical line, outlines, and embellishments. Do not create secondary or tertiary logos, as this is confusing to audiences and dilutes the brand image.
- Logos must include registered trademark symbol (®) for wordmark "PostalAnnex" and "Your Home Office" tagline, with the exception of certain signage and embroidery.
- The brand name "PostalAnnex" should always be written as one word, without any spaces or "+" and with the "P" in "Postal" and the "A" in "Annex" capitalized.
- The brand name "PostalAnnex" should be non-possesive, and never as "PostalAnnex's" in copy.

#### Brand Name in Written Form

PostalAnnex

#### Favicon

Website icon for web browsers



#### **Profile Image**

For social platforms



### **Logo Color Options**



Full-color on White/Light Background



Full-color on 100% Black Background





Two-color





100% White on Dark Backgrounds











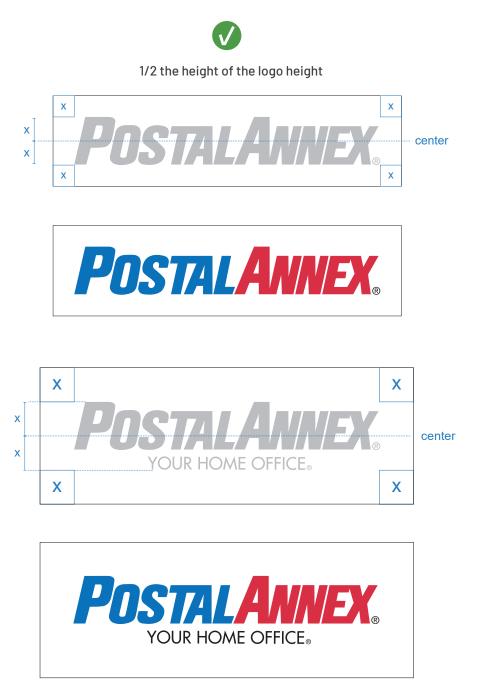
#### Guidelines

• Make sure the logo is much darker or lighter than the background color or imagery. Logos should have adaquate contrast when layered on top of any color or image. Ensure the logo is clearly visible and doesn't get overpowered by any imagery.

### Logo Usage & Clearspace

#### **Clearspace Requirements**

To ensure the integrity and visual impact of the logo, the appropriate "clearspace" must be maintained on all sides. Specific clearspace required around the logo is indicated below as "x", which is half the height of the total logo height.



### **Incorrect Logo Usage**





Do not alter the spacing of the letters



Do not create custom taglines









YOUR HOME OFFICE



Do not place graphics or text in the clear space area





Do not add any glow, or busy background patterns, textures or colors that compete with the logo





Do not adjust the name format or add punctuation/symbols when written

- x postalannex
- x PostalAnnex's
- X PostalAnnex+
- **x** Postal Annex

### **Brand Colors**

	<b>PostalAnnex Blue</b> CMYK 80, 45, 0, 0 Hex # 2f7dc1 RGB 47, 125, 193		<b>PostalAnnex Red</b> CMYK 10, 95, 75, 5 Hex #db3244 RGB 219, 50, 68	
			<b>Navy</b> CMYK 100, 85, 30, 20 Hex # 1b3a6a RGB 27, 58, 106	
	<b>Black</b> CMYK 0, 0, 0, 100 Hex # 231f20 RGB 35, 31, 32	<b>White</b> CMYK 0, 0, 0, 0 Hex # FFFFF RGB 255, 255, 255	<b>Dark Grey</b> CMYK 0, 0, 0, 60 Hex # 808285 RGB 128, 130, 133	Light Grey CMYK 0, 0, 0, 20 Hex # d1d3d4 RGB 209, 211, 212
	<b>Cobalt Blue</b> CMYK 100, 75, 20, 0 Hex # 005089 RGB 0, 80, 137	<b>Ice Blue</b> CMYK 20, 0, 0, 0 Hex <i>#</i> c7eafb RGB 199, 234, 251	<b>Medium Green</b> CMYK 75, 20, 100, 0 Hex # 4e9b47 RGB 78, 155, 71	<b>Dark Green</b> CMYK 90, 35, 100, 30 Hex # 036434 RGB 3, 100, 52
	<b>Yellow</b> CMYK 0, 10, 100, 0 Hex # ffdd00 RGB 255, 221, 0	<b>Dark Yellow</b> CMYK 5, 30, 100, 0 Hex # f1b51c RGB 241, 181, 28	<b>Brown</b> CMYK 25, 40, 60, 0 Hex # c39a73 RGB 195, 154, 115	<b>Burgundy</b> CMYK 25, 100, 75, 25 Hex # 971934 RGB 151, 25, 52

# Primary

Secondary

#### Guidelines

#### Do:

- Make sure to use proper color specs for print & digital assets.
- Use the PostalAnnex Blue as the primary brand color with the highest color ratio in a design. Limiting use of colors from the secondary color palette for accents only.
- Make sure text and background color contrast comply with accessibility requirements to meet WCAG 2.1 AA guidelines for web and digital designs.



#### • Eyeball or guess at a specific color.

- Use colors from the secondary color palette as primary colors.
- Use more than 4 colors in one design.

### Typography

#### **Font Selections**

#### Headlines - Rustica Bold ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Alternatives: Proxima Nova, Roboto, Futura, Calibri, Aptos - Bold Weight

Subheadlines - Rustica Medium

#### ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Alternatives: Proxima Nova, Roboto, Futura, Calibri, Aptos - Regular or Medium Weight

Body - Proxima Nova Regular

#### ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Alternatives: Rustica, Roboto, Futura, Calibri, Aptos - Regular Weight

Fine Print - Barlow

#### ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Alternatives: Proxima Nova, Roboto, Calibri - Regular, Book or Light Weight

#### Where to Purchase and Download Fonts

Primary:

 Rustica (fonts.adobe.com/fonts/rustica)

 Proxima Nova (fonts.adobe.com/fonts/proxima-nova, befonts.com/proxima-nova-font.html)

 Barlow (fonts.google.com/specimen/Barlow)

Alternatives:

Roboto (fonts.google.com/specimen/Roboto)
Futura PT (fonts.adobe.com/fonts/futura-pt, font.download/font/futura-pt, myfonts.com)
Calibri (Microsoft font)
Aptos (Microsoft font)

### **Text Hierarchy**

The following examples demonstrate the correct text hierarchy, proportions, and font styling for headlines, subheadlines, body copy, website links, and fine print.

<u>Example 1</u>					
Headline	<b>Business</b>	Mai	ilboxes		
Subheadline	We're Here So You Do	on't Have	е То Ве		
Body Text Fine Print	<ul> <li>Are you looking for mailbox services you can list as your official business address? PostalAnnex in Corpus Christi, TX provides just that.</li> <li>Our private mailbox rental services provide safe and secure mail and package receiving for businesses and working professionals. When you rent a business mailbox, you get an actual street address you can list as your official business address. If privacy and security for your mail and packages are what you are looking for, you can rent our private mailboxes in different sizes.</li> <li>In addition, we go the extra mile to accept and secure packages for our customers, reducing the risk of packages getting stolen from their doorsteps by porch pirates.</li> </ul>				
Example 2		Example 3			
Headline	PostalAnnex #23015	Headline	Your Home Office		
Body Text	6969 N Port Washington Rd Ste 150B Glendale, WI 53217 (414) 797-0099 pa23015@postalannex.com	Body Text	<ul> <li>Shipping &amp; Packing</li> <li>Mailboxes</li> <li>Office Services</li> <li>Notary &amp; Fax</li> <li>And More</li> </ul>		
Headline	Visit Our Website				
Body	postalannex.com/23015				

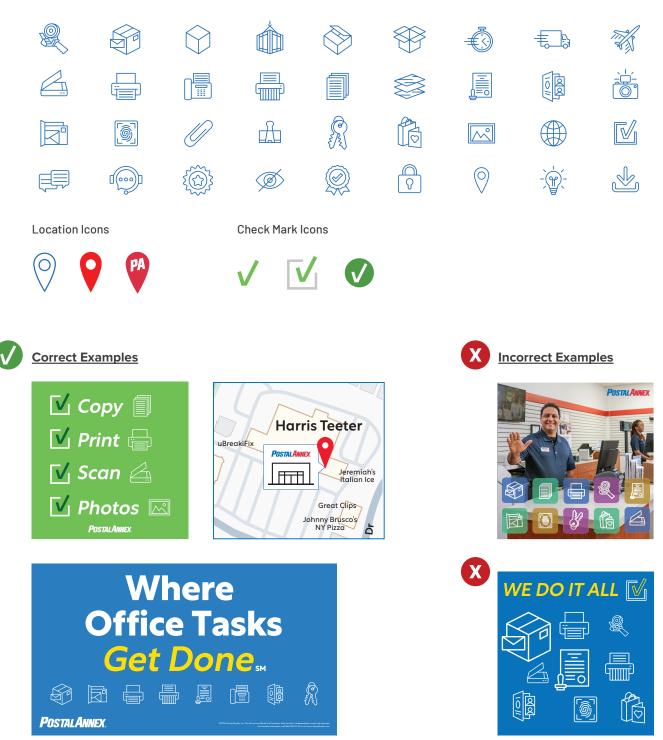
Website URLs: Bold & Italic

### **Graphic Elements**

#### lcons

The following icons have been designed to represent the variety of products, services and operations.

Monoline One-Color Icons



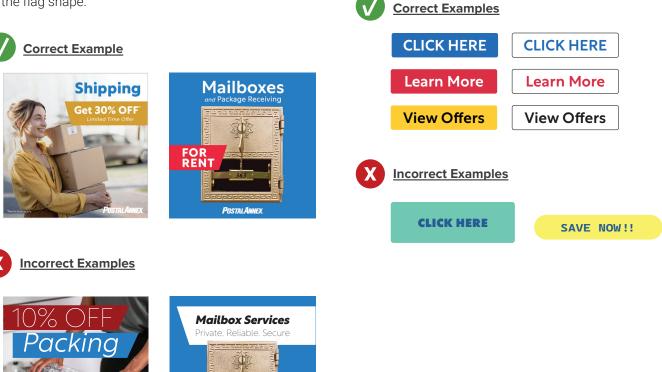
### **Graphic Elements**

#### Flags

Text centered within a rectangle shape with either the left or right side angled diagonally with the top corner extended farther out than the bottom corner. Width and height can vary based on content inside the flag shape.

#### **Call-to-Action Callouts & Buttons**

Text centered within a rectangle shape typically with rounded corners. Width and height can vary based on content within the shape.



**Postal Annex** 

#### Guidelines

**POSTAL ANNEX** 

#### Do:

• Provide balanced and adaquate amount of clearspace around text content within the flag, callout, or button shape.

FOR RENT

- Use colors from the brand color pallete.
- Make sure text and shape color contrast comply with accessibility requirements to meet WCAG 2.1 AA guidelines for web and digital designs.



- Include more than one flag, callout, or button within a design.
- Use non-branded colors.

### Photography

Brand photography for PostalAnnex reflect brand values and presents the customer experience in a professional, clean, and welcoming environment. Brand photography is warm and bright, with natural color tones that create an inviting and approachable aesthetic. Images have neutral contrast, and avoid any harsh tones that could detract from the overall feel. The focus of each photo should highlight the subjects and their actions, capturing authentic, genuine expressions rather than overly posed or staged appearances. Images are primarily shot at eye level or from a bird's-eye view, to ensure that angles remain clean and professional without feeling awkward. Every image reflects the brand's professionalism and expertise to convey a sense of trustworthiness and competence in each visual representation.

#### **Correct Examples**



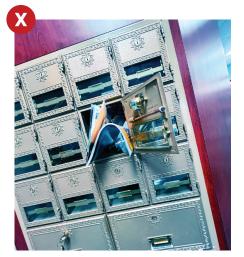
**Incorrect Examples** 











### **Carrier Logos**

PostalAnnex locations must be approved by each carrier as an Authorized Ship(ping) Center to utilize carrier logos under license. For brand guidelines on logo usage, colors, and spacing specs, please visit individual carrier websites for full brand guidelines.

#### Guidelines

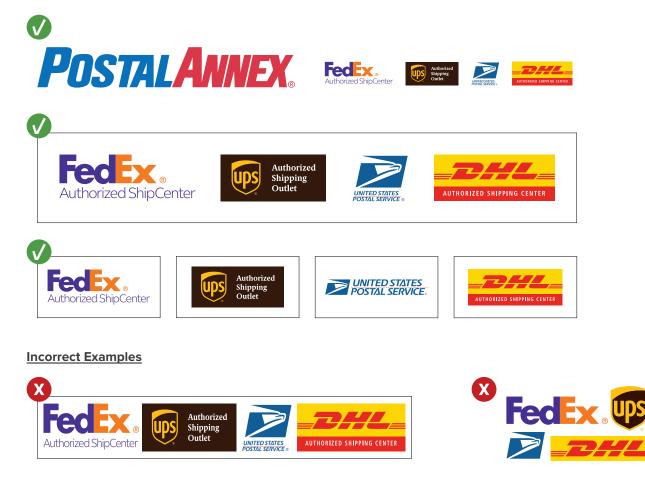
#### Do:

- Size carrier logos smaller than the PostalAnnex logo, no bigger than 25% the size of the PostalAnnex logo.
- When multiple carrier logos are displayed together, evenly size carrier logos in height, with clearspace in between and around the logos. (Reference carrier brand guidelines).
- Ensure you are authorized by each carrier for use of logos and use only the current approved Authorized Ship(ping) Center carrier logos, unless otherwise instructed.
- Reference each carriers' brand guidelines for logo usage.

#### X Don't:

- Alter, modify, or change the proportions of carrier logos.
- Use primary carrier logos instead of Authorized Ship(ping) Center logos, unless otherwise instructed.

#### **Correct Examples**



### **Storefront Window Graphics**

All Storefront Window Graphics must be designed and approved for your location by the Annex Brands Marketing Department and professionally installed by an approved vendor, without modification to the design or placement of graphics.

#### **Guidelines**

#### Do:

- Submit the Storefront Design Request Form for a custom design from the Marketing Department.
- Follow instructions that will be provided by the Marketing Department for professional printing and installation of your final design via the current approved vendor for storefront window graphics.



#### Don't:

- Design, print or install your own storefront window graphics.
- Modify design files provided by the Marketing Department or modify placement of window graphics.
- Utilize a third-party not approved by the Marketing Department for design, printing, or installation of window graphics.

#### **Request Design of Storefront Window Graphics**



Scan QR Code or use link below to submit a Storefront Design Request Form bit.lv/StorefrontRefreshForm

Questions? Contact the Design Team at design@annexbrands.com



#### Example

### **Promotional Offers**

Contact marketing@annexbrands.com for approval of offers, coupon codes, and programming of coupon codes into PostalMate.

Promotional offers (such as coupons, discounts, etc.) must align with content guidelines, include required design elements, and be **approved for use** prior to publishing or distribution.

- The offer type/discount amount and all communications that promote the offer must include required elements and be approved for use by the Annex Brands Marketing Department. Programming of coupon codes into PostalMate may also be required depending on the offer type.
- Approval must be recent (within 12 months) and items must be resubmitted every 12 months for approval to reuse.
- Approved offers provide a moderate discount amount to incentivize customers to redeem, with a minimum value of at least 10% off or \$5 off. Select products/services such as postage, notary, and commission-based services should not be discounted. Reference Brand Marketing Campaigns for examples of approved offers.

#### **Required Design Elements**

Various elements must be incorporated into the communications that include the offer (e.g., print or digital ad, audio scripts, email communications, etc.) AND into the offer itself (e.g., coupon).

- Brand design, content and messaging in alignment with current brand guidelines.
- Prominent display of the logo and/or brand name.
- Location information such as the address or brand website must be included.
- Main Offer Language of the approved offer/discount amount using proper verbiage (typically highly visible in a large font such as a subheadline).
- Coupon/Offer Legal Language plus a coupon code and expiration date.

See coupon/offer format guidelines on the following page. See Basic Legal Language guidelines in the Writing About the Brand section.

### **Promotional Offers**

#### Typical Coupon/Offer Format

Main Offer Language, Coupon Code, Coupon/Offer Legal Language, expiration date (not to exceed 12 months), and design style guidance shown within coupon offer example directly below.

### **\$[Amount] OFF** [Service]

Coupon Code: [approved coupon code format] [Repeat of main offer language + minimum spend amount if required for offer or max discount + services/products included in offer]. Offer excludes [services/products excluded]. Select items or services may be excluded. Cannot combine other offers. One-time use per customer. Valid in-store at participating locations only. Offer is subject to change without notice. PostalAnnex® locations are individually owned and operated by licensed franchisees of Annex Brands, Inc. PostalAnnex® registered marks are owned by Annex Brands, Inc. and used under license. Expires: [MM/DD/YY]

#### Alternative format:

If the Main Offer Language and Coupon/Offer Legal Language are not together in a coupon format, the communications must include the Main Offer Language with either '\*Restrictions apply' or an asterisk '\*' directly after it, AND the Coupon/Offer Legal Language must be easily accessible (e.g., in the footer area of the communications that contain the offer) and include an asterisk '\*' in front of the Coupon/Offer Legal Language.

#### <u>Correct Example</u>

#### **\$5 OFF** Any Purchase of \$25 or More\*

**POSTALANNEX** 

#### Coupon Code: 50FF25F

\$5 off \$25 coupon excludes notary, postage, mailbox renewal, virtual mailbox, LiveScan/fingerprinting, and commission-based services. Select items or services may be excluded. One-time use per customer. Cannot combine other offers. Valid in-store at participating locations only. Offer is subject to change without notice. PostalAnnex\* locations are individually owned and operated by licensed franchisees of Annex Brands, Inc. PostalAnnex\* registered marks are owned by Annex Brands, Inc. and used under license. **Expires: 1/31/25** 

#### Incorrect Example **\$55 OFF** A Purchase \*Restrictions Apply. Limit one coupon per use. Valid at Postal Annex location at Gerald Square in New York. Expires: 1/31/25



#### Correct Example



### **Design Examples**





pa0000@postalannex.com www.postalannex.com/0000











### **Design Approval Process**

**IMPORTANT NOTICE:** All designs created or modified by a franchisee or third-party vendor must be submitted to the Annex Brands Marketing Department for review and approval prior to production or publication.

#### Ways to Submit Designs/Brand Content for Review & Approval

Designs/brand content must be submitted to the Annex Brands Marketing Department for review and approval each year prior to use and resubmitted each year for reapproval prior to reuse.

- 1. Email marketing@annexbrands.com to request approval for use in the current year (12 months).
- 2. Submit for pre-verification via the Matching Funds Request Form in advance if planning to utilize items for Matching Funds during the current Matching Funds Fiscal Year (July 1 – June 30).

https://bit.ly/MatchingFundsForm

#### What is Typically Approved for Use?

Designs/brand content are typically approved by the Annex Brands Marketing Department based on the following, unless otherwise specified:

If created and provided by the Marketing Department in the current year and not modified in any way.

Franchisee Link to Download Ready-to-Use Designs/Brand Content: https://bit.ly/360MarketingDept For 360 Intranet Login Access, please contact services@annexbrands.com

If created or modified by a franchisee or third-party vendor in alignment with branding guidelines and submitted for review in the current year to the Marketing Department and approved for use in the current year.

Refer to the Storefront Window Graphics page for the approved design and installation process.

#### What Is Typically Not Permitted?

Designs/brand content are typically not permitted based on the following, unless otherwise specified:

- If outdated, damaged, or faded and <u>not in like-new condition</u>.
- If contains a personal email address or non-approved secondary website not managed by Annex Brands.
- If <u>unauthorized</u> or <u>disapproved for use</u> by the Marketing Department.
- Reuse of items previously approved and not resubmitted in the past 12 months for approval to reuse.

QUESTIONS? Contact design@annexbrands.com or marketing@annexbrands.com

WANT TO REQUEST A CUSTOM DESIGN? Fill out and submit an online request form at:

https://bit.ly/ABDesignReguestForm









#### **Annex Brands Mission**

To provide the dream of business ownership through Franchising; and from this dream, value is added to the lives of our Franchisees, Employees, Stakeholders and their communities.

#### **Annex Brands Vision**

Building a Franchise Network to provide more service to more people in more places.

#### **Contact Information**

Annex Brands Marketing Department

marketing@annexbrands.com design@annexbrands.com

P: (619) 563-4800 (Toll-Free: 1.800.456.1525) F: (619) 563-9850 (Toll-Free: 1.800.846.8644)

> 7580 Metropolitan Dr Ste 200 San Diego, CA 92108-4419

#### www.annexbrands.com

#### **Annex Brands Copyright Statement**

©2025 Annex Brands, Inc. All rights reserved. All company names, products, registered and/or unregistered trademarks and copyrights belong to their respective companies. All materials contained in this document are confidential and for internal use only.